



**CPS Parking**  
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March 14, 2008

Mr. Thomas E. Lanctot  
Principal  
William Blair & Company, L.L.C.  
222 W. Adams St.  
Chicago, Illinois 60606

RE: RFQ-Chicago Metered Parking System

Dear Mr. Lanctot:

Central Parking Corporation is pleased to submit this response to the Request for Qualifications for the Chicago Metered Parking System. Our response will clearly demonstrate our firm's experience and capability in managing various sizes and scopes of contracts throughout North America and Europe. The company entered the management of on-street parking programs in the United Kingdom in 1991 following the passage of the Road Traffic Act by Margaret Thatcher's government. We proceeded to win various contracts in several London Boroughs as well as major markets such as Manchester, England; Birmingham, England; Edinburgh, Scotland; Dublin, Ireland; and Berlin, Germany to name a few.

Our experience abroad was excellent preparation for the privatization of on-street parking in the US. We opened the first out-sourced parking program in Charlotte, NC in 1997 and have been taking on several contracts yearly ever since. Experience with large personnel staffs, training and human resources issues, collection of large sums of cash (Berlin-\$30,000,000 per year), deployment of new equipment and technology, interface with the local government and the community (commercial and residential) makes CPC uniquely qualified to transition this contract on behalf of the City and the Park District.

Please accept our submittal for what we can bring to the City of Chicago and the Chicago Park District as well as a financial qualifier which is looking to strengthen its team with the most qualified operator available. While we are not presently affiliated with any team, we are sincerely interested in teaming with a consortium in the very near future beginning with the due diligence stage and RFP process.

Thank you very much for your consideration, and I look forward to a future business partnership.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Alan Kahn', written in a cursive style.

Alan J. Kahn  
Senior Vice President